

# C.V



## **A – Personal record:**

**Name :** Ahmed Abd El-Hamied Ahmed Sultan  
**Nationality :** Egyptian  
**Date of birth :** (21– Nov -1942)-Cairo–Egypt.  
**Material Status :** Married + 3 Sons.  
**Address :** EL-Obour City- Area no 8- Nozhet EL-Obour- House 4 - Flat no 101-Cairo- Egypt( Post box 182–Code area 11828 )  
**E –Mail :** **hmd\_slt@yaho.com**  
**Tel :** 002 02 447 88 429  
**Mobile :** 002 012 46 76 218  
**Driving License :** Yes–Expire-Dec.2012  
**Languages :** 1 - Very Good of English language (Spoken, Reading and Writing).Many Courses at the British Council in Egypt.  
 2 – Limited knowledge of France language.  
**Job before :** Chief of Animal production Department at the European Union Project in Egypt Executed Project. "Bustan Agricultural Development Project"  
**Last Job :** Animal production consultant of Care International in Egypt EL-Shams project SMGU [ American project ] End August 2008  
**Consultant record:** Consultant & Expert of Animal production - Record No (270) -Egyptian Agriculture Association.  
**Others :** Ability to work under pressure.  
 Ability to work within a team to adapt to different Cultural environments.  
 Ability to travel anywhere in the world.  
 I don't smoke for keeping my health in good Condition and environment without contamination.

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## **B – Certificate:**

**Certificate :** B.Sc. Of Agriculture Science.  
**Specialist :** Animal Production.  
**Grade :** (Very Good).  
**University :** Ain Shams University – June 1967.

### **C – Special Courses:**

1 – Dairy Training and Demonstration Courses: FAO – Regional Dairy Training and Demonstration Courses Jointly sponsored by the Government of Denmark and Lebanon From (Feb. to May 1972) in The Agricultural Research Institute, Terbol station .The subjects of the course included; Organization of milk collection and method of payment for milk; Processing of milk; Manufacture of cheese, butter, and fermented and other milk products; Quality control. Grade = Very Good this course.

2 – English: Very Good of English language (Spoken, Reading and Writing).Many Courses Completed at the British Council in Egypt.

3 - Computer: Data Base – Windows - Word – Excel - Power Point – internet.

- Power Point (CompEx for IBM Authorized Center).

### **D – Experiences :**

*Specialized and professional in Animal production about 37.5 years and having good Experiences in the field and administrative aspects of the agriculture and Animal production projects life Cycle in African Developing Countries and Land reclamation , Which are Egypt and Libya. In addition throw its work Feeding consultant of Care International in Egypt EL-Shams project SMGU [USAID - American project] in Upper Egypt. And Chief of Animal production Department at the European Union Project in Egypt Executed Project " Bustan Agriculture Development Project"(in Egypt)*

#### **7 – EL-Shams project SMGU [USAID - American project]**

**Feeding consultant of Care International in Egypt EL-Shams project SMGU [USAID - American project ] ( Consultant of feed mixing unit ) in upper Egypt ( Bneswef – Menia – Sohag ) from ( 28-2-2007 to 30-8-2008 ) ( 1.5 –years )**

#### **Description of my work:-**

Prepare technical specification of feed mixing unit, maize seeds separator, Green Maize cutting machine, additional to (operate, maintain and manage)

Theoretical work and practical training to small farmers including:

- How to prepare concentrate for different animals.
- How to (operate, maintain and manage) of feed mixing unit and other equipment's (maize seeds separator, Green Maize cutting machine , tractor)
- How to making silage from green byproduct farms
- How to treated dray byproduct farms by urea to keeping environment in good condition.
- **help them for:-**
- Increase the amount of income earned by upper Egyptian
- Increase employment in Upper Egypt

**6 – ( EUROPEAN COMMUNITIES COMMISSION ) :**  
**(Extension Project )**

**Chief of Animal production Department at the European Union Project**  
**in Egypt Executed Project " Bustan Agriculture Development Project "**  
**– ( in Egypt ) - From ( 1 / 4 / 2001 TO 30 / 9 / 2004 ) ( 3.5 –years )**

**Description of my work:-**

Motivated farmers to undertake meat and milk production on commercial basis, advice farmers to ensure supplying their animals with sufficient quantities of fodder throughout the year, and train them on methods to provide balanced feed to their animals for all age groups according to their needs. Also inform farmers about efficient systems for providing artificial insemination and veterinary services to their livestock and the technical management for the following main tasks:

- Make a realistic estimated of livestock number and types, in the project area.
- Assess the main problems which affect the livestock production and marketing in the project area.
- Offer solutions and suggest ways and means for dealing with problems which affect the animal production.
- Define and lay down general strategy for the implantation of the livestock activities.
- Pay visits at regular intervals to the farmers to assess their needs and Follow- up the ongoing activities for the animal production.
- Organizing meeting and exposure visits with farmers and workers ( Farmer to Farmer and Farmer to Research )
- Assisting contact farmers in establishing and operating demonstration units for livestock activities.
- Organizing training with Small Farmers and Graduates through different activities { Field Day , Subject Matter Specialist , Village Meeting to solve the problems , Work Shops , Extension Meeting by using mobile unit } .
- Participating in preparing and organizing training courses for the members of livestock committees and workers on related subjects ( improved practices of raising livestock ,improved management and feeding practices , production and handling of milk and milk products , need for sanitation , utilization of veterinary services ... etc ) .
- Attending general and special workshops to training the staff and employee.
- Presentation results of different activities of livestock.
- Participating in preparing instructional materials such as (Pamphlets, leaflets, posters etc ...).
- Preparing pamphlets for making silage and feeding of dairy animals to small farmers.
- Preparing user manual for livestock of the project.
- Executing technical tasks related to monitoring and evaluation activities of the animal production.
- Contributing to the three monthly action plans and progress reports upon request of the technical manager.

### **5 – General Manager of Universal Company for Development and Land Reclamation in Egypt – (Private Sector) - ( 2.5 – years )**

#### **Description of my work:-**

General Manager of the company, Responsibility on the company (Technical, Administration and Financial), Preparing Budget and action plan of the company yearly. Marketing different types of livestock (Suckling male, weaning male, growing heifer over than breeding, pregnant heifers, fattening bulls, culling breeding cows, fattening sheep) . Preparing concentrate program by Computer "Special Program" .Using (T.M.R) in feeding.

#### **Animal production Sector including:**

- 1000 Holstein cows + 1000 young stock.
- Milking Parlor (4 × 48 = 192 Milking Point).
- 1240 Faddan (Alfa – Alfa, Barley, Clover, Sorghum, millet).
- Making silage from maize and other agric by-products.
- Breeding of Turkey and sheep for fattening and marketing its.
- Breeding and fattening of sheep.

### **4 – General Manager of ( Egyptian Agronomic Substitute Company) in Egypt ( Private Sector ) - ( 2 – years ) .**

#### **Description of my work:-**

General Manager of the company, Responsibility on the company (Technical, Administration and Financial), Preparing Budget and action plan of the company yearly. Calculate cost of producing (concentrate and dried product from the production of the feed meal) and the suitable price to good marketing and good revenue to the feed meal. Marketing concentrate and dried products from the production of the feed meal.

The company including:

- Feed meal 8 / ton per hour to Manufacture of concentrate for dairy animals, fattening bulls and sheep.
- Dried green feed like Barseem and other product for feeding.

### **3 – Farm Manager / Assistant to Manager of Animal production & Plant production sector / Manager of Animal production sector of Daiapco company (Agriculture Investment & Animal production company ) in Egypt . (Private Sector)-( 10 – years )**

#### **Description of my work:-**

General Manager of the sector, Responsibility on the sector (Technical, Administration and Financial), Preparing Budget and action plan of the company yearly. Prepare requirements of feeding from deferent raw material and making control for receiving of its. Prepare balance between production of green feed and requirements. Prepare good control for produce hygienic milk production and milk products. Marketing of different types of livestock (Suckling males, weaning males, growing heifers over than breeding, pregnant heifers, fattening bulls, culling breeding cows) and products of dairy plant.

#### **Animal production Sector including:**

4 Dairy farms (4000 Frisian cows + 4000 young stock + fattening bulls.

- Milking Parlor (4 × 48 = 192 Milking Point).
- Feed meal 8 / ton per hour.
- Dairy plant ( 60 ) ton daily to produce ( UHT milk , vita cheese , domiaty cheese , yogurt , ice cream , different juice , and other milk products .
- 6200 Faddan (Alfa – Alfa, Barley, Clover, Sorghum, millet).

## **2 – Hard Manager of Dairy farm ( Project Development of cows Mosrata and Tripoli) ( in Libya ) -( 7 Years )**

### **Description of my work:-**

General Manager of the Dairy farm, Responsibility on the sector (Technical, Administration and Financial), Preparing Budget and action plan of the company yearly. Marketing suckling male to Libyan small farmers in local area and products of dairy plant to local market. The company including:

- 500 Hectares (Alfa – Alfa, Barley) .
- 500 Milking Holstein cows + 500 young stocks.
- Milking Parlor (24 Milking Point).
- Dairy plant (10) ton daily to produce (cheese, yogurt, pasteurize milk, different, and other milk products.

## **1 – Manager of Dairy and meet farms production in (The Egyptian company for meat and milk production – General Organisation ) ( in Egypt) - (11–years )**

### **Description of my work:-**

General Manager of the Dairy farm, Responsibility on the sector (Technical, Administration and Financial), Preparing Budget and action plan of the company yearly. Prepare requirements of feeding from deferent raw material and making control for receiving of its Marketing of different types of livestock (Suckling males, weaning males, growing heifers, over than breeding, pregnant heifers, fattening bulls, culling breeding cows). The farms including:

- 2000 Milking Buffaloes and cows + 2000 young stock.
- 3500 Faddan for feeding Animals (Clover, Sorghum, Barley).
- 20000 Fattening Bulls (Veal Project) and marketing its.
- 4 Dairy farms, Fattening Bulls.
- Dairy plant (20) ton daily to produce UHT milk.

**The former showed the experiences , which had been gained from (1968 to now ) about 37.5 years in performing and Managing agriculture projects which belong to agriculture and Animal production in African Development Countries costal inside as Egypt or out side it as Libya . In addition, other experiences had been gained, which would be mentioned by way of illustration not exclusively.**

- ✓ Evaluation of different projects of agriculture, animal production and prepares technical report including the variation than local and international standard and guide how to improve efficiency
- ✓ Executing technical tasks related to monitoring and evaluation activates.
- ✓ Preparing yearly budget for agriculture projects , feed meal and farms Dairy plant "Technical and financial "
- ✓ Ability to making control for Cost and revenue to asset protection skills.
- ✓ Making good balancing between cost of different products and revenue.
- ✓ Reduce cost of product to increase revenue.
- ✓ Preparing monthly, three menthes, annually action plan and progress reports.



- ✓ Study offers which come from different contractors, choice best, and make control of its.
- ✓ Preparing conditions and specification books for different purchasing materials of the agriculture projects.
- ✓ Preparing conditions and specification books for import Holstein pregnant heifers.
- ✓ Preparing feasibility study for new projects of milk and meat production.
- ✓ Study offers for different purchasing of raw material.
- ✓ Prepare study about fattening sheep throw Extension unit of small farmers (Suitable weight to start of fattening and suitable weight to marketing) and How to reduce fattening period to increase revenue.
- ✓ Outline the basic information that should be included animal production records .
- ✓ Management of fodder crops (Alfa-Alfa , Millet , Clover , Fodder Beat , Sorghum , Ryegrass ) and Using deferent types of irrigation ( Sprayer , Dripping , Pivots ) .
- ✓ Experience for using high technology in big farms and feed meal.
- ✓ Define and lay down general strategy for the implantation of livestock activities.
- ✓ The suitable weight for fattening and suitable weight to marketing fattened animals.
- ✓ Suitable, time for marketing to take good price and increase revenue for animal production products.
- ✓ Assess the main problems which affect on marketing of animal production.
- ✓ Estimating optimum stage for market different types of animal production.
- ✓ Making silage from maize, clover, millet. Fodder Beat, etc and wheat treated by urea to reduce the cost of feeding and increase production.
- ✓ Making silage from green byproduct of field crops and treated dry byproduct of field crops by urea to keeping environment in good condition and increase milk and meat production.
- ✓ Discuss factors influence the incidence of parasitic diseases.
- ✓ Reduce cost of feeding, cost of produce K.g of growth, reduce fattening period to increase revenue.
- ✓ Preparing special program for calculate cost of produce one K.g of milk and meat (Computerize).
- ✓ Calculate and estimated cost of dairy heifers (from birth to pregnant) and the revenue for every stage (suckling – weaning – growing – pregnant), for helping to determining price market.
- ✓ Good rearing to increase daily gain and reduce fattening period (fattening cow bulls and sheep).
- ✓ Changes components of concentrate throw the raw material for produce good formula and low cost at the same time.
- ✓ Preparing different formula from feedstuff for different classes of livestock ( milking animals , pregnant dry animals , pregnant heifers , breeding heifers , growing heifers , weaning – suckling males and females , breeding bulls , fattening bulls , sheep and goats ) .
- ✓ Calculate and determination of T.D.N, protein, Energy, ash, fiber, in different formula and requirements from its to different types of livestock.
- ✓ Using T.M.R in Feeding.
- ✓ Using milk replacer for baby calves.
- ✓ Participating in preparing and organizing training courses in the field of animal production and health to the staff and members.
- ✓ Ability to making design of housing for different types of livestock and executing its

- ✓ Guide and explain to breeders about ( correct milking machines , requirements of feeding for different animals , rearing baby calves for suckling and weaning , growing , service female ) and how to preparing good control for produce hygienic milk production .
- ✓ Outline health management program (from birth to pregnant).
- ✓ Preparing program for vaccination breeding heifers from (4 – 7 months) by "strain 19" its taking immunity from Brucellosis.
- ✓ Preparing health management program and individual animal treatment, protocols.
- ✓ Preparing good control for preventing transfer diseases from animals to human.
- ✓ Preparing health program to prevent infections diseases of livestock.
- ✓ Preparing the roles of dairy mangers and veterinarians in herd health program.
- ✓ Discuss the cause and preventing metabolic diseases of livestock.
- ✓ Discuss factors influence the incidence of parasitic diseases.
- ✓ Solve the problems (production and reproduction) which effect on the health and animal production in reclaimed lands.
- ✓ Improved practices of raising animal production, improved management and feeding practices, reproduction and handling of milk, need for sanitation, utilization of veterinary services.
- ✓ Preparing breeding value to improve efficiency of production.
- ✓ Experience for reproduction in big farms.
- ✓ Preparing system of produce breeding bulls.
- ✓ Experience in fertility, artificial insemination, frozen semen, fresh semen, and heat dedication.
- ✓ Preparing plan for breed and breeding.

***It gives me great to join your organization and I hope doing all Duties and Responsibility.***

***2 / 8 / 2013***

***Faithfully yours,***

***Eng. Ahmed ABD EL- Hamied Sultan***

### **1 - Details of Consultant record in Egyptian Agriculture Association**

<b>Record No</b>	<b>270</b>
<b>Consultant Record Date</b>	<b>1997 / 6 / 29</b>
<b>Linseed</b>	<b>Agricultural Consultant</b>
<b>Specialist</b>	<b>Animal production , feed meal production</b>
<b>Identical to Law of Egyptian Agriculture Association</b>	<b>No( 31) year 1966</b>
	<b>No (104) year 1966 (Adjustment)</b>
	<b>and No( 159) year 1980</b>
<b>Linseed Date</b>	<b>19 / 7 / 1997</b>

## 2 - Personal record for Agricultural Consultant

<b>Name</b>	<b>Ahmed Abd El-Hameid Ahmed Sultan</b>
<b>Activity</b>	<b>Agricultural Consultant</b>
<b>Specialist</b>	<b>Animal production , feed meal production</b>
<b>Field</b>	<b>Evaluation of animal production projects</b>
	<b>Animal production projects ( Dairy – Beef )</b>
<b>Address</b>	<b>Cairo – EL-Obour City – District no(4) – Area no ( 8 )</b>
<b>Home phone</b>	<b>02 / 44788429</b>
<b>Mobil</b>	<b>012 / 4676218</b>
<b>E-Mail</b>	<b>Hmd_sltn@hotmail.com</b>

## 3 - References List

<b>Name</b>	<b>Position</b>	<b>Phone</b>	<b>Relation</b>
<b>Dr. Mohamed Farid</b>	<b>Professor of animal production at Dissert Research Center</b>	<b>02 / 263 691 44 010 / 603 06 68</b>	<b>General Manager of my work</b>
<b>Dr. Hamdy EL-Saied</b>	<b>Professor of animal Feeding at Ein Shams University</b>	<b>010 / 569 45 22</b>	<b>Friend</b>

## 4 - Most important History in field of Animal production consultant

<b>Date</b>	<b>Subject</b>	<b>Benefit from study</b>	<b>Project type</b>
<b>July 2001</b>	<b>Economical ,Technical Feasibility study for ( 1000 cow, buffaloes )</b>	<b>Inter Agro ( IGI )</b>	<b>Investment Company to produce &amp; Manufacture of milk</b>
<b>February 2002</b>	<b>Economical ,Technical Feasibility study for Fattening sheep (9 unites) for small farmers</b>	<b>Bustan Agriculture Development Project For Family development Unit in the project</b>	<b>(EUROPEAN COMMUNITIES COMMISSION) in Egypt</b>
<b>2002 to 2004</b>	<b>Economical ,Technical Feasibility study ( sheep , Dairy, Beef) for small farmers unites + chief of animal production section</b>	<b>Bustan Agriculture Development Project For Family development Unit in the project</b>	<b>(EUROPEAN COMMUNITIES COMMISSION) in Egypt</b>
<b>Feb.2007 until now to 20-9-2007</b>	<b>Feed mixing unit consultant</b>	<b>Agriculture coo-operative ( Menia – Sohag – Baniswif)</b>	<b><u>care International in Egypt EL-Shams project SMGU</u> [American Project]</b>



**5 - Work List in Develop Countries in North Africa and international Organization**

<b>Time /Years</b>	<b>Country</b>	<b>Branch</b>	<b>Project type</b>
<b>3,5</b>	<b>Egypt</b>	<b>Bustan Agricultural Development</b>	<b>European Project</b>
<b>2,5</b>	<b>Egypt</b>	<b>Dairy / Beef</b>	<b>Privet Sector</b>
<b>2,0</b>	<b>Egypt</b>	<b>Feed Mill</b>	<b>Privet Sector</b>
<b>10,0</b>	<b>Egypt</b>	<b>Dairy / Beef</b>	<b>Privet Sector</b>
<b>7,0</b>	<b>Libya</b>	<b>Dairy / Beef</b>	<b>Governorate project</b>
<b>11,0</b>	<b>Egypt</b>	<b>Dairy / Beef</b>	<b>Public Sector</b>
<b>1,5</b>	<b>Egypt</b>	<b>Care International (EL-Shams project)</b>	<b>American project</b>
<b>37,5</b>	<b>Total</b>		

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