

# MOHAMMAD - AREF NAJA

## PERSONAL INFORMATION:

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Date of birth: 8 December 1965

Place of birth: Beirut, Lebanon

## CONTACT ADDRESS:

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Home Address: Dohet El Hoss, Khaldeh region, Lebanon

Mobile: + 961 78 802228 Residence : + 961 5 808298 (available after 7 pm local time)

Email: mnaja@idm.net.lb

## EDUCATION

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- 1984-1994 Studied and worked at the American University of Beirut
  - 1984-1989 BS degree in Agriculture
  - 1989-1992 MSc in Plant protection
  - 1989-1994 working as a research assistant at the AUB plant pathology lab, teaching plant pathology laboratory courses
- 1970-1984 Attended Makassed elementary and high school, graduated in 1984 in the Baccalaureate II Science section

## WORK & EXPERIENCE

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- March 2013 till now working as technical and product development manager at Seed Bound SAL for North Africa and Middle East & Iran
- April 1996 - March 2013 working in Agrimatco Lebanon as Technical Manager along with extension work for farmers in Lebanon
- 2003 till March 2013 in addition to being technical manager, started covering the tasks of foreign affairs and communication with Agrimatco suppliers including annual business plan preparation, forecaste, follow up of sales & marketing.
- 1995 – March 1996 worked with Jana for Agriculture in cut flower and rose production
- 1989 – 1994 Employed at the American University of Beirut
  - Research assistant at the plant pathology lab
    - Teaching plant pathology lab sessions
    - Training for recruits in plant disease diagnosis

## TRAINING

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- 1990 Training at ICARDA in Legume Virology
- 1991 Training at ICARDA on Molecular Marker Techniques and PCR
- 1998 Training with Sumitomo Japan on pesticide formulations
- 1998 Visited Svalof Weibull Sweden for training on potato production and & deep fat frying
- 2010 Training at Dow Agrosiences France on Marketing Techniques
- 2012 Partnership workshop – Training Dow Agrosiences Turkey
- 2012 Attended Sumitomo Europe Pesticide workshop held in Turkey

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## LANGUAGE

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Arabic (Native Language); English (Excellent)

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## COMPUTER SKILLS

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Microsoft Office full package including programing Access & creation of database programs

Acrobat Pro Extended & design of interactive forms on Adobe Cyclor

Corell Draw 11 & Digital Photo Editing (Trained by Canon ME)

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## HOBBIES

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Photography & Reading

***References are available upon request***